

SPRING UPDATE



WELCOME TO OUR SPRING UPDATE. WE RECEIVED A GREAT RESPONSE TO OUR REPORT ON NEW LETTING LEGISLATION SENT OUT IN JANUARY AND I WOULD LIKE TO THANK OWNERS FOR THEIR QUERIES AND FEEDBACK.

The new letting code of practice, combined with a new Scottish tenancy agreement, is fast approaching and we look forward to an improved security of tenure for our tenants and new appropriate safeguards for our landlords and investors.

Both our sales & lettings departments have been firing on all cylinders this quarter with some fantastic sales results secured off market and an exciting new homes sales development secured. Our lettings department continues to out-perform our competitors and special mention must be made to our property professional Steven Livingstone, who celebrated his 15th year in the Edinburgh lettings market by becoming our Residential Lettings Manager.

RAF FLYING OFFICER “SOARS” INTO THE MANAGEMENT TEAM

We are delighted to announce that Shannon Brown has graduated into a management position within our Accounts department. Shannon has been an integral part of the accounts team at Murray & Currie Property for some time now and will now oversee the department, ensuring landlords and tenants experience only the best customer service. Shannon previously worked as a Central Asset Finance Analyst / Project Accountant with Shell UK Ltd in Aberdeen and was also an Acting Pilot Officer within the RAF before joining M&C Property in 2016.

“I am delighted with the promotion to Accounts Manager and look forward to continuing the smooth preparation of landlord rental statements. We are currently working on a few exciting improvements to ensure owners have all the financial information at their fingertips and would like to extend an invitation to any landlord to drop into our offices at Queen Street or get in touch to see how we can help make managing your accounts easier.”



**Shannon Brown,
Accounts Manager**



Steven Livingston
Residential Lettings Manager

With close to 15 years of experience in Edinburgh Lettings. Our Residential Lettings Manager knows exactly how to match the right person to the right property.

As we enter Spring, notoriously busy in lettings, the request for viewing appointments rises. Families planning to relocate in the summer, the half term school break and the close of the student letting window, always help to drive enquiries onto our letting database. After experiencing the seasonality of this for a number of years now, it comes as no surprise and my lettings team prepare accordingly advertising properties early and working closely with some of Edinburgh's best relocation agents to organise viewings.

Our job is to present the most suitable tenant and we are fortunate to have a fantastic referencing process accessible online but most importantly managed in-house, from our offices at 60 Queen Street. Having a good rental payment history is becoming more and more important for tenants, as lenders will now look for confirmation of this should tenants decide to step onto the property ladder. As we are achieving a steady growth in rents and demand continues to outstrip supply, the focus always remains the same – selecting the right person for the right property.

Steven Livingston – CAREER IN NUMBERS

15 YEARS

3,200+ PROPERTIES LET

6 CITIES IN SCOTLAND

PROPERTY PROFESSIONAL OF THE YEAR 2015

EMPLOYEE OF THE YEAR 2016



We have recently sold two exciting developments at Great Stuart Street and Dublin Street to individual clients on an off-market basis and were delighted with the prices achieved and the speed with which they sold.

Due to the level of interest received we now have an active database of clients keen to purchase in the New Town area, so if you are thinking of potentially selling your property in 2017, we would be delighted to hear from you and to offer you a free sales appraisal of your home.



THE GREEN AT LONGSTONE

COMING SOON

THE GREEN
at Longstone

2, 3 and 4 bed houses and 1 to 3 bed apartments in Longstone

EASTER HOURS

Friday 14th April	08:00 – 16:00
Saturday 15th April	11:00 – 14:00
Easter Sunday 16th April	Closed
Easter Monday 17th April	10:00 – 16:00